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### **Shipping frieght to the world main ports**

Shipping fright from Bandar Abbas (southern port of Persian golf) to the world main ports are as follows:

for the updated rate please contact us.

| Country Name | Port Name  | Shipping rate USD (F 20 container) | Country Name | Port Name    | Shipping rate USD (F 20 container) | Country Name | Port Name        | Shipping rate USD (F 20 container) |
|--------------|------------|------------------------------------|--------------|--------------|------------------------------------|--------------|------------------|------------------------------------|
| ALGERIA      | ORAN       | 2400                               | FRANCE       | LE HAVRE     | 2450                               | MOROCCO      | CASABLANCA       | 2800                               |
| ALGERIA      | ALGERIA    | 2400                               | GERMANY      | HAMBURG      | 2750                               | NETHERLAND   | ROTTERDAM        | 2550                               |
| ALGERIA      | ALGIERS    | 1550                               | INDIA        | MUMBAI       | 300                                | NEW ZEALAND  | AUCKLAND         | 1900                               |
| AUSTRALIA    | MELBOURN   | 1350                               | INDIA        | MUNDRA       | 1900                               | NORWAY       | OSLO             | 2750                               |
| AUSTRALIA    | SYDNEY     | 1400                               | INDIA        | NAVA SHIVA   | 250                                | POLAND       | GOWNIA           | 2800                               |
| BAHRAIN      | MANAMAH    | 750                                | INDONESIA    | JAKARTA      | 250                                | RUSSIA       | SAINT PETERSBURG | 3600                               |
| BANGLADESH   | CHITTAGONG | 1050                               | ITALY        | NAPOLI       | 2750                               | SAUDIA       | JADDE            | 950                                |
| BELGIUM      | ANTWERPEN  | 2450                               | ITALY        | VENEZIA      | 2750                               | SAUDIA       | DAMMAM           | 550                                |
| BRAZIL       | SANTOS     | 2950                               | ITALY        | GENOA        | 2750                               | SINGAPORE    | SINGAPORE        | 200                                |
| CHINA        | HONG KONG  | 150                                | JAPAN        | TOKYO        | 350                                | SOUTH AFRICA | DURBAN           | 1700                               |
| CHINA        | QING DOE   | 220                                | JORDAN       | AQABA        | 1200                               | SPAIN        | VALENCIA         | 2750                               |
| CHINA        | GUANGZHOU  | 350                                | KENYA        | DARUSSALAM   | 1400                               | SPAIN        | BARCELONA        | 2750                               |
| CHINA        | TIANJIN    | 250                                | KENYA        | MOMBASA      | 1150                               | TAIWAN       | KEELUNG          | 450                                |
| CHINA        | SHANGHAI   | 170                                | KSA          | JEDDAH       | 1000                               | TAIWAN       | KAOHSIUNG        | 220                                |
| CHINA        | XIAMEN     | 225                                | KUWAIT       | SUWAKH       | 550                                | THAILAND     | LAEM CHABANG     | 400                                |
| DUBAI        | JEBEL ALI  | 150                                | LEBANON      | BEIRUT       | 1650                               | THAILAND     | BANGKOK          | 210                                |
| EGYPT        | PORT SAED  | 1450                               | LIBIA        | BENGHAZI     | 2550                               | TUNISIA      | RADES            | 1250                               |
| EGYPT        | DAMIETTA   | 1450                               | LIBIA        | KHOMS        | 2550                               | TUNISIA      | TUNISIA          | 2550                               |
| EGYPT        | ALEXANDRA  | 1520                               | MALAYSIA     | KUCHING      | 700                                | TURKEY       | MERSIN           | 1550                               |
| ERITREA      | MASSAWA    | 2300                               | MALAYSIA     | PASIRGUDANG  | 450                                | TURKEY       | IZMIR            | 1550                               |
| FINLAND      | HELSINKI   | 1650                               | MALAYSIA     | PORT KEELUNG | 300                                |              |                  |                                    |

Customer services & Return policy

- in case of any damage or discrepancy to whole or part of cargo which insurance does not cover we are committed to compensate the clients lost

- in case that the cargo does not meet client requirements or any other case might be out of client control we are committed to retune or replace the cargo.




Container capacity & Packing

| Pistachio kind                            | 20 f Container capacity weight /Kg | No. of packing in Container | Each Packing /weight/Kg |
|---|------------------------------------|-----------------------------|-------------------------|
| All kind of pistachio with hard shell     | 12500                              | 1250 carton                 | 10 kg carton            |
| All kind of Pistachio kernel              | 12500                              | 1250 carton                 | 10 kg carton            |
| All kind of peeled green Pistachio kernel | 12500                              | 1250 carton                 | 10 kg carton            |

Quotation & price list (August 2011)

for updated prices please contact us.

| Pistachio Price list (closed mouth)   |                                |          |            |                 |
|---|--------------------------------|----------|------------|-----------------|
| Picture   | Type                           | Size     | Packing    | Price (USD/Ton) |
|    | Round Pistachio (Fandoghli)    | 48-49 gr | 50 kg sack | 6450            |
|   | Jumbo Pistachio (Kalleghouchi) | 48-49 gr | 50 kg sack | 6750            |
| Note: <ul style="list-style-type: none"><li>Up to 12.5 tons of Pistachios can be loaded in a 1*20' Container.</li><li>Shelf life: one year after manufacturing date.</li><li>Moisture: Max 6%.</li><li>Percentage of Kernels in all types are 48-49 gr.</li></ul> |                                |          |            |                 |

| Sorted Pistachio kernel Price list(raw)   |                              |  |       |              |                 |
|---|------------------------------|--|-------|--------------|-----------------|
| Pistachio   | Type                         | Specification  | Grade | Packing      | Price (USD/TON) |
|    | Natural Kernel (Fandogh)     | Provided from closed mouth round pistachio, light and nice color shell, good taste, normal size kernel, loaded in 20' container: 12.5 MT | AAA   | 10 kg carton | 14750           |
|    | Natural Kernel (Kalleghouch) | Provided from closed mouth Kalleghouchi pistachio, nice color shell, good taste, big size kernel, loaded in 20' container: 12.5 MT       | AAA   | 10 kg carton | 15350           |
|    | Natural Kernel (Akbat)       | Provided from closed mouth Akbat pistachio, nice color shell, good taste, big size kernel, loaded in 20' container: 12.5 MT              | AAA   | 10 kg carton | Out of stock    |
| Note: <ul style="list-style-type: none"><li>Up to 12.5 tons of Pistachio kernels can be loaded in a 1'20' Container.</li><li>Shelf life: one year after manufacturing date.</li><li>Moisture: Max 5%.</li><li>For roasted and salted add 250 USD/TON to the prices.</li></ul> |                              |  |       |              |                 |

Storage Conditions & Expiry date

| Storage & Expiry pistachio                |          |  |                          |
|---|----------|--|--------------------------|
| Pistachio                                 | Type     | Storage  | Shelf life & Expiry date |
| All kind of pistachio with hard shell     | All type | Keep in dry & cool place & covered warehouse with good ventilation | 12 month                 |
| All kind natural Pistachio kernel         | All type | Keep in dry & cool place or Refrigerator with +C -15               | 12 month                 |
| All kind of peeled green Pistachio kernel | All type | Keep in dry & cool place or Refrigerator with +C -25               | 12 month                 |

Analysis & Grades

| Specification & Grades        |       |                |               |
|-------------------------------|-------|----------------|---------------|
| Pistachio                     | Type  | Specification  | Grades        |
| Round Pistachio (Fandogh)     | 28-30 | Moisture : 5 % | Laser sort    |
|                               | 30-32 |                | Super quality |
|                               | 32-34 |                | AAA           |
| Jumbo Pistachio (Kalleghouch) | 28-32 | Moisture : 5 % | Laser sort    |
|                               | 22-24 |                | Super quality |
|                               | 24-26 |                | AAA           |
| Long Pistachio Ahmadsaghal    | 20-22 | Moisture : 5 % | AAA           |
|                               | 22-24 |                | AA            |
|                               | 24-26 |                | Laser sort    |
| Long Pistachio (Akbat)        | 20-22 | Moisture : 5 % | AAA           |
|                               | 22-24 |                | AA            |
|                               | 24-26 |                |               |

## **Delivery time & Insurance**

- within 15-20 working days after receiving the advance payment, the cargo is delivered to the seaport
- the insurance expenses are incurred by us.

## **Payment term**

- Confirmed L/C at sight.
- 30% in advance & rest against copy of B/L.
- Usance L/C is negotiable.
- Clients credit against confirmed bank L/G through international bank is acceptable /negotiable.

## **Sample**

Sample is free but courier (DHL, Aramex, TNT, ...) expenses should paid by customers.

the cargo is prepared exactly based on the sample's specification.